

# Finance and Resource Committee

10am, Thursday, 5 March 2020

## Edinburgh PSP Phase Two Extension and Thrive Edinburgh Procurement Process

Routine  
Wards  
Council Commitments

### 1. Recommendations

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It is recommended that the Finance and Resources Committee:

- 1.1 Approve the extension of current contract agreements under the Edinburgh Wellbeing Public Social Partnership (PSP) Phase one for an additional six months at maximum total cost of £1,055,000. This is to support extension of the agreed procurement process with new contracts being in place by 1 October 2020.

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## Wellbeing Public Social Partnership – Phase Two

### 2. Executive Summary

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- 2.1 This report seeks approval from the committee to:
- 2.1.1 Approve the extension of the current Wellbeing PSP contracts until 30 September 2020 (as detailed in Appendix 1; this covers the period 1 April 2020 to 30 September 2020). The total value is £1,055,000.
  - 2.1.2. This will enable the procurement process to be extended with all new contracts in place by 1 October 2020. (Appendix Two sets out the resource envelope) for the Thrive Procurement Process).

### 3. Background

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- 3.1 The Edinburgh Mental Health Wellbeing PSP was initiated by the Edinburgh Integrated Joint Board (EIJB) in August 2016. The Finance and Resource Committee awarded 28 contracts to 18 service providers in September 2017 for the period 1 November 2017 to 31 October 2019. Two of those providers surrendered the funding allocated and the funds were re-distributed to other member organisations within the PSP.
- 3.2 Public Social Partnerships (PSPs) are strategic partnering arrangements, based on a co-production approach, through which the public sector can connect with all stakeholders including people who use services and their carers, third sector (voluntary, charitable, and social enterprise) organisations and share responsibility with them for designing and delivering services in ways which meet identified service user needs.
- 3.3 The PSP also links with statutory services to evolve better outcomes for service users. As an outcome of this, Finance and Resources were requested in May 2019 to extend the current contract agreements for a further five months, to allow alignment of all future funding to be combined into a single procurement process. The intention to use the 4 months flexibility would have enabled the agreed timeline for the procurement process to be met.

## 4. Main report

- 4.1 In September 2019, a Prior Information Notice (PIN) was published to invite interested providers to a Co-production event on 18 September 2019. The event described the new concept with the aim to deliver a range of services and programmes to support the delivery of Edinburgh Thrive Centres and Networks which are a key development in the city’s Thrive Edinburgh Strategy for Mental Health and Wellbeing. The Thrive Edinburgh Strategy is building on the work and relationships achieved to date through the Edinburgh Mental Health Wellbeing Public Social Partnership which facilitated a test of concept and change in service delivery arrangements in collaboration with eighteen Third Sector providers.
- 4.2 The event described the outcomes and the tender process. It also stated that the Council welcomed consortium-based bids and as such, hoped that organisations network as part of the event. Additional training was provided in October and November by EVOC and Partnership4Procurement with the aim to have organisations bid ready. FAQ and draft specifications have been published in advance for comment and co-production purposes.
- 4.3 The Competitive Procedure with Negotiation was published on 16 December 2019 with a tender return date of 7 February 2020.
- 4.4. The intention is to create “open access’ Thrive Welcome Teams and networks in each locality. These have the potential to improve outcomes for people by making sure that people get help when needed, promoting the principle of prevention and early intervention and form a central component of the Thrive Edinburgh Strategic Commissioning Plan for Mental Health.
- 4.5 The total maximum annual value of contracts to be awarded is £2,610,000. There are nine lots summarised below:

Lot	Max Amount	Short Description
Thrive Welcome Teams (one in each locality)	Up to £888,000 (up to 222,000 per Locality)	Employment of Thrive Welcome Workers and Peer Workers
Thrive Collectives		Directly commissioned services which the Thrive Welcome Team can facilitate easy access to
Thrive Locality Team (one in each locality)	Up to 730,000 (up to 183,000 per locality)	Includes emotional and psychological support; reflecting characteristics of local population
Places and Spaces	Up to 540,000	Providing safe places for people to connect that are inclusive but not exclusive; maximising use of the city’s assets; include a focus on evening and weekend opening
Physical Activity and Green Spaces	Up to 250,000	Maximising city’s assets

Arts and Creativity	Up to 65,000	Delivering to a year-long “A Sense of Belonging Arts Programme”, administering a grants programme and maximising the city’s cultural assets
Peer Development	Up to 50,000	Community of practice to support development of peer workers and peer work across the city
Service User Led Research	Up to 30,000	To ensure there are increased opportunities for service user-led research which reflect the priorities identified by the Thrive Partnership.
Carers Support	Up to 32,000	Supporting carers as new services are developed
Service User led Support Groups	Up to 25,000	To support peer led self-help / support groups for people with mental health conditions
Total	Up to £2,610,000	

- 4.6 As part of the tender process, there is a question and answer function within Public Contracts Scotland and a potential bidder requested an extension on the tender deadline date. The provider stated that they required the additional time to confirm that their partnership bid was agreed by all relevant organisational boards and to ensure that their bid met the full requirements of the specification.
- 4.7 The request for more time was considered and the risks associated with not allowing the additional time, outweighed the delay to the process. It was deemed necessary to add a further 4 weeks, until 9 March 2020, to the tender process. This extension has been proposed to ensure that all bids (especially partnerships) should be in the best interests of the service users by encouraging a diverse range of services; as reflected within the specifications and the questions with the tender submission. We hope the extension allows partnerships to be formed which bring together approaches and organisations in order to achieve the optimum outcomes for the people of Edinburgh.

## 5. Next Steps

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- 5.1 The extension to the tender submission date will enable all bids to be evaluated in full. However this had a direct impact on the timeline for all processes; such as resource for the evaluation of the tender submissions, consensus meetings, the negotiation with all providers and indeed for award recommendations to be made at the next Finance and Resource Committee (now estimated to be scheduled for August 2020).
- 5.2 Current contracts will be required to be extended with current providers to allow the additional time required for this tender process to be completed in full.

## **6. Financial impact**

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- 6.1 The value of extending the contracts for Wellbeing PSP Phase from 1 April 2020 to 30 September 2020 is £1,055,000. The recommended contracts have been the subject of a direction by the Edinburgh Integration Joint Board to the Council. On this basis Finance and Resources Committee has the necessary authority needed to approve report recommendations.

## **7. Stakeholder/Community Impact**

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- 1.1 Stakeholder and co-production has been substantial throughout this process in. Stakeholders with lived experience are included in working groups, design groups and in the multi-agency Core group.

## **8. Background reading/external references**

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- 8.1 Waiver, Mental Health Wellbeing Services, Finance and Resources Committee, 1 December 2016.  
[https://democracy.edinburgh.gov.uk/Data/Finance%20and%20Resources%20Committee/20161201/Agenda/item\\_710\\_waiver\\_-\\_mental\\_health\\_wellbeing\\_services.pdf](https://democracy.edinburgh.gov.uk/Data/Finance%20and%20Resources%20Committee/20161201/Agenda/item_710_waiver_-_mental_health_wellbeing_services.pdf)
- 8.2 Edinburgh Wellbeing Public Social Partnership, Edinburgh Integration Joint Board, 14 July 2017.  
[https://democracy.edinburgh.gov.uk/Data/Edinburgh%20Integration%20Joint%20Board/20170714/Agenda/item\\_56\\_-\\_edinburgh\\_wellbeing\\_public\\_social\\_partnership.pdf](https://democracy.edinburgh.gov.uk/Data/Edinburgh%20Integration%20Joint%20Board/20170714/Agenda/item_56_-_edinburgh_wellbeing_public_social_partnership.pdf)
- 8.3 Award of Contracts for the Delivery of Mental Health Wellbeing Services, Finance and Resource Committee, 5 September 2017.  
[https://democracy.edinburgh.gov.uk/Data/Finance%20and%20Resources%20Committee/20170905/Agenda/item\\_711\\_-\\_](https://democracy.edinburgh.gov.uk/Data/Finance%20and%20Resources%20Committee/20170905/Agenda/item_711_-_)
- 8.4 Thrive Edinburgh Adult Health and Social Care Commissioning Plan 2019- 2022.  
<https://democracy.edinburgh.gov.uk/documents/s4851/Combined%20Strategic%20Plan.pdf>

## **9. Appendices**

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- 9.1 Appendix 1 – Edinburgh Wellbeing PSP: Annual Contract Awards  
Appendix 2 – Thrive Procurement Finance

## Appendix 1 – Edinburgh PSP Annual Contract Awards

Locality PSP	Annual Value	Extension Value (6 months)
<b>North East</b>		
Support In Mind	164,000	82,000
NEECS	81,000	40,500
Link Up	60,000	30,000
Seasons * (CEC provided service)	36,000	18,000
<b>North West</b>		
Living Well	121,000	60,500
Pilton Community Health	53,000	26,500
Health in Mind	145,000	72,500
<b>South East</b>		
Barony Contact Point	151,000	75,500
Health in Mind	145,000	72,500
<b>South West</b>		
SAMHH	174,000	87,000
Health in Mind	105,000	52,500
Cyrenians	25,000	12,500
Broomhouse Space	5,000	2,500
<b>Crisis Support</b>		
Penumbra	400,000	200,00
<b>Active and Green Spaces</b>		
Cyrenians	10,000	5,000
ELGS	10,000	5,000
Edinburgh Leisure	80,000	40,000
Penumbra	90,000	45,000
Health in Mind	60,000	30,000
<b>Peer Support Collaborative</b>		
Penumbra – Plan to Change	145,000	72,500
Health in Mind	30,000	15,000
Cyrenians	5,000	2,500
Carr Gomm	5,000	2,500
CAPS	5,000	2,500
<b>Total</b>	<b>2,110,000</b>	<b>1,055,000</b>

## Appendix Two: Thrive Procurement and Total Resource Envelope

Income Stream	Recurring Amount	Notes
Edinburgh Wellbeing PSP	1,679,000	Excludes: £400,000 (Crisis Centre) £36,000 (Seasons - CEC Service)
Action 15	931,120	Recurring from financial year 2020-2021
Total	2,610,120	