

Finance and Resources

10am, Thursday, 16 June 2022

Health and Social Care Contract Extension Report

Executive/routine
Wards
Council Commitments

1. Recommendations

It is recommended that the Finance and Resources Committee:

- 1.1 Approve the extension of the Health and Social Care contracts outlined in 4.1.
- 1.2 Approve the award of contract to Care and Repair Edinburgh as a Direct Award for the care and repair provision for a period of 12 months.
- 1.3 Note the four block contracts for the provision of Interim Care care home beds.

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Health and Social Care Contract Extension Report

2. Executive Summary

- 2.1 This report sets out the current Edinburgh Health and Social Care Partnership (EHSCP) commissioning activity and how this impacts on contractual arrangements including the requirement to waive the requirement of Contract Standing Orders to allow contracts to be extended at the expiry of the current contract duration.

3. Background

- 3.1 In line with the strategic plan and direction from the Edinburgh Integration Joint Board (EIJB), the Edinburgh Health and Social Care Partnership (the Partnership) was actively procuring a range of services when the COVID-19 pandemic struck. This has impacted both on the ability of the partnership to progress the planned procurement activity according to initial timescales and the increased need has impacted on the resources providers have available to engage in coproduction and procurement exercises while continuing to provide services in line with service specifications.
- 3.2 On 6 December 2021 the Scottish Government published “Preparing to Transition Towards a National Care Service for Scotland: SPPN 7/2021”. This Scottish Procurement Policy Note advises public bodies involved in the commissioning of social care services of the actions they can and should take in preparation for the transition to a National Care Service in Scotland. Councils are asked to review strategic commissioning plans and to consider the impact of decisions on resources and the social care market and consider the use of contract modifications or extensions where feasible to enable the collective focus to be on implementation. This review is now in progress and a number of contractual arrangements have been recommended, following consideration by the Health and Social Care Partnership Procurement Board, for extension.

This paper sets out, on a service-by-service basis, the proposed contractual arrangements and recommended extensions with supporting rationale.

4. Main report

- 4.1 The contractual arrangements covered by this paper, annual values, contract end dates and recommendations are summarised in the table below:

Contract	Value 2022-23 (£m)	Value 2023-24 (£m)	Contract End Date	Recommendation - contracts to be extended until
Penumbra - Edinburgh Crisis Centre	0.4	0.4	31 March 2022	30 November 2025
Care and Repair Edinburgh	0.2	0	31 March 2022	31 March 2023
Lothian Centre for Inclusive Living (LCiL)	0.3	0.2	31 December 2022	31 December 2023
SPIE Telecare Installation and Maintenance (ATEC24)	0.12	0.05	31 January 2022	31 July 2023
Shared Overnight Support (multiple providers)	4.0	2.3	30 September 2022	30 September 2023

- 4.2 These are discussed individually in paragraphs 4.3 to 4.21 below

Penumbra – Edinburgh Crisis Centre

- 4.3 The Edinburgh Crisis Centre is open 24 hours a day 365 days of the year and provides community based, emotional and practical support at times of crisis. It is a service for people who are aged 16 and over, are resident in the City of Edinburgh and are facing a crisis. Over 2,000 people contact the Centre each year, over half have made contact for the first time. Carers of people who have mental health issues can also fully access all the services at the Crisis Centre. Penumbra have provided this service for 10 years in a city centre building that is owed by them.
- 4.4 From 2017 – November 2020 the Edinburgh Crisis Centre was funded through the Edinburgh Wellbeing PSP. During the Thrive procurement process (2019-2020) there was an approved decision made to treat this contract separate from the Thrive tender and extend the contract as part of the unscheduled care redesign work programme.
- 4.5 The current contract extension for the Edinburgh Crisis Centre came to an end on 31 March 2022. This extension has been in place since December 2020. Extending the contract further to 30 November 2025 would bring it in line with the Thrive Collective contracts with the option to extend for a further 36-month period as per the Thrive collective agreement.

Care and Repair Edinburgh

- 4.6 The Care and Repair Edinburgh service meets the Partnership's statutory obligations and supports several of the key priorities of the EIJB's Strategic Plan, including provision of preventative measures which results in fewer hospital admissions and enables older people to live at home longer. The service also provides a co-ordinated response to older people who require assistance to return home from hospital.
- 4.7 The Procurement Reform (Scotland) Act 2014 states a public body may choose to award care or support contracts without seeking offers. This is consistent with the provisions of section 12 of the Act. In considering the market and the requirement, in this instance it is deemed that a direct award for one year to the incumbent is most appropriate.
- 4.8 It is anticipated that a review of the service will be undertaken to mould the service to future requirements. From this review, a wider understanding of how care and repair services can assist with the long-term care and support needs of older people should be evident. It is therefore recommended approval be given to Direct Award the contract to Care and Repair Edinburgh, commencing 1 April 2022 for a period of 12 months to 31 March 2023 with the view to completing a procurement process for a more sustainable period of time within that period.

Lothian Centre for Inclusive Living (LCiL)

- 4.9 Lothian Centre for Inclusive Living (LCiL) operate under two separate contracts covering a range of services under Self Directed Support (SDS), including financial management, payroll and recruitment and support. Both the block contract and the Framework Agreement were extended previously at Committee to 31 December 2022.
- 4.10 There continues to be no alternative operators offering a similar, or like-for-like service in Edinburgh. Commissioning work is at an early stage however is committed to exploring alternative opportunities to fill the gap in the market for both the block contract and Framework Agreement it is therefore recommended that the block contract is extended for a further 12 months to 31 December 2023. We are not seeking an extension to the Framework Agreement at this time to allow for further discussions to take place.

Telecare Installation and Maintenance (ATEC24)

- 4.11 SPIE Scotshield provides a Telecare complex Installation and Maintenance service to both Health and Social Care (through its ATEC24 Service) and Housing Property for it's Sheltered Housing tenancies. The types and complexity of works have been diverging for some time and the recommendation to the service areas was to separate the different elements of the contract.
- 4.12 Over the past two years, ATEC24 has had some success in attempting to insource elements of the works required and remove others entirely by ceasing provision of

antiquated and now defunct TEC (Technology Enabled Care) items. There will however remain an ongoing requirement for various elements of the works that are currently completed by the Supplier.

- 4.13 The current contract extension for this service came to an end on 31 January 2022 however, although the contract paperwork has lapsed, the delivery of the service and payment for service delivery has continued as per the contract arrangement. Extending the contract formally to 31 January 2023 with an optional further 6-month extension to 31 July 2023 will allow the service to finalise works in reducing what requires to be contracted out and then complete a procurement exercise for a more sustainable contract.

Shared Overnight Support

- 4.14 Shared Overnight Support are also referred to as 'sleepovers', these services provide access to support for people who live in their own tenancy but may require a care responder throughout the night. The associated contracts are predominately for those with a learning disability with a smaller number for mental health. This provision includes 23 providers who between them have 60 block contracts to deliver shared night-time support, equating to 367 sleepovers. Excluding direct payments, the total value of these contracts, which are due to expire on 30 September 2022, is £4.5 million.
- 4.15 Approximately two years ago there was an intention to review these contracts and, where possible, move them to an overnight responder service either locally or through a procured provider. This work was unable to commence due to the pandemic, to develop this strategy would require a co-production exercise with service users and carers, which has not been possible to progress at this time.
- 4.16 However, a procurement exercise to procure a new city-wide remote responder service has been completed and this will be operational from October 2022 following contract award. This will reduce the requirement for sleepover provision going forward and supported people will benefit from this addition to the range of overnight support available.
- 4.17 Although a full review was not undertaken, a review of the top seven providers of overnight support has been achieved. From this work we reduced the overnight block contracts by a small number. Whilst resource is identified to complete the full review required it is recommended to extend the remaining current contracts for shared overnight support for one year to 30 September 2023.

Interim Care - Care Home Beds

- 4.18 In the later part of 2021, the legacy of the Covid-19 pandemic was having a critical impact on available staffing resource across social care. Some provider organisations were stretched to breaking point. Delivery of home-based care was particularly impacted for a sustained period, with many care at home provider

organisations moving to business continuity measures to prioritise those whose care was deemed as critical.

- 4.19 With the pressures across the home-based care sector, discharges in hospital increased exponentially and it became increasingly important to focus on alternative types of care to expediate people into the community. In response, Scottish Government funding was made available to purchase interim care beds to facilitate this.
- 4.20 The EHSCP engaged with the wider care home market in Edinburgh to seek their support in offering up care home beds for the purpose of delivering interim care to facilitate discharge from hospital for those who no longer had a clinical need. Four provider organisations were able to offer a block purchase of interim care beds. The EHSCP deemed delivery of block purchased interim care beds as the most appropriate option for access to a multi-disciplinary team approach.
- 4.21 This report asks Committee to note the below contracts which were put in place to deliver interim care.

Provider	Care Home	Contract Period	No. of Beds	Contract Value (£)
Holyrood Care	Elsie Inglis	12 months from 30.11.21	19	1.189m
Trinity Craighall	Trinity House	12 months from 13.12.21	10	0.78m
Care UK	Cairdean House	5 months from 31.12.21	10	0.261m
Northcare Scotland	Northcare Suites	12 months from 29.09.21	26	1.76m

5. Next Steps

If the recommendations in this paper are accepted Officers from the Partnership will work with colleagues in Commercial and Procurement Services to make the appropriate contractual arrangements which take account of the recommendations in the Scottish Government's SPPN.

6. Financial impact

- 6.1 The total value of the contract extensions, and the Direct Award detailed in this report is £5m in financial year 2022/23. The total value of the interim care beds is £2.32m in the financial year 2022/23.
- 6.2 Funding associated with the extension, and Direct Award of the contracts will be delegated by EIJB to the Council, along with the funding associated with the interim care beds.

7. Stakeholder/Community Impact

- 7.1 Each of the ongoing procurement exercises has been co-produced with service users, providers and other relevant stakeholders.

8. Background reading/external references

[Preparing to Transition towards a National Care Service for Scotland SPPN 7/2021](#)

9. Appendices

Appendix 1 Health and Social Care - Recommended Contract Extensions

HEALTH AND SOCIAL CARE – RECOMMENDED CONTRACT EXTENSIONS

Individual Block Contracted Providers

Contract Register Unique Key	Contract Reference	Contract Name	Supplier Name	Recommended Contract End Date	Contract Value	Annual Value
100015689	169	Penumbra - Edinburgh Crisis Centre	Penumbra	30/11/2025	£6,195,000	£413,000
100010152	CT2307	Care and Repair	Care and Repair Edinburgh Limited	31/03/2023	£1.15m	£255,665
100004744	48	LCiL Information Service	Lothian Centre for Inclusive Living (LCiL)	31/12/2023	£308,371	£308,371
100012154	SXL3117	Technology Enabled Care	SPIE	31/07/2023	£170,000	£120,000

Shared Overnight Support Block Contracted Providers

Contract Register Unique Key	Contract Reference	Contract Name	Supplier Name	Recommended Contract End Date	Contract Value	Annual Value
100005735	919.1	FA Broadway	Ark Housing Association	30/09/2023	£148,727.98	£148,727.98
100005735	919.2	FA Hoseasons & Broomhouse	Ark Housing Association	30/09/2023	£36,354.00	£36,354.00
100005735	919.3	FA Region 3	Ark Housing Association	30/09/2023	£36,354.00	£36,354.00
100005735	919.4	FA Southhouse	Ark Housing Association	30/09/2023	£148,727.98	£148,727.98
100005735	919.5	FA Quatermile	Ark Housing Association	30/09/2023	£36,354.00	£36,354.00
100005716	937.1	FA Shandon Road	Autism Initiatives	30/09/2023	£75,372.50	£75,372.50
100005716	937.2	FA Inverleith	Autism Initiatives	30/09/2023	£116,270.75	£116,270.75

100005716	937.3	FA Stuart Court	Autism Initiatives	30/09/2023	£40,898.25	£40,898.25
100005716	937.4	FA Bingham	Autism Initiatives	30/09/2023	£40,898.25	£40,898.25
100005716	937.5	EL Prestonpans	Autism Initiatives	30/09/2023	£82,353.13	£82,353.13
100005716	937.7	FA Musselburgh	Autism Initiatives	30/09/2023	£25,298.49	£25,298.49
100005716	937.8	FA Long Newton	Autism Initiatives	30/09/2023	£29,067.69	£29,067.69
100005716	1289	FA Seafield	Autism Initiatives	30/09/2023	£60,298.00	£60,298.00
100005185	863	Shared Night Cover	Blackwood Housing Association	30/09/2023	£525,077.79	£525,077.79
100005723	941.1	FA Drummond	Carr Gomm	30/09/2023	£36,354.00	£36,354.00
100005723	941.2	FA Ettrick Road	Carr Gomm	30/09/2023	£36,354.00	£36,354.00
100005723	941.3	FA Merchiston	Carr Gomm	30/09/2023	£36,354.00	£36,354.00
100005723	941.4	FA Morningside Hartington (MH)	Carr Gomm	30/09/2023	£36,354.00	£36,354.00
100005723	941.5	FA Morningside Park (MH)	Carr Gomm	30/09/2023	£36,354.00	£36,354.00
100005723	941.6	FA Muirhouse (LD)	Carr Gomm	30/09/2023	£36,354.00	£36,354.00
100005723	941.8	FA Lochend	Carr Gomm	30/09/2023	£36,354.00	£36,354.00
100005191	877.2	FA Wauchope	Community Integrated Care	30/09/2023	£142,036.74	£142,036.74
100005191	877.4	FA Ferniehill	Community Integrated Care	30/09/2023	£71,018.37	£71,018.37
100005191	877.5	FA New Howdenhall	Community Integrated Care	30/09/2023	£40,898.25	£40,898.25

100005191	877.6	FA Hyvots	Community Integrated Care	30/09/2023	£40,898.25	£40,898.25
100005191	877.7	FA Tytler	Community Integrated Care	30/09/2023	£111,916.62	£111,916.62
100005191	877.9	FA Moredun	Community Integrated Care	30/09/2023	£40,898.25	£40,898.25
100005724	915	FA Threshold	CrossReach	30/09/2023	£71,035.78	£71,035.78
	CT0996	Edinburgh Cyrenians	Edinburgh Cyrenians	30/09/2023	£58,013.00	£58,013.00
100004724	36	FA Walker's Wynd	Enable	30/09/2023	£40,898.25	£40,898.25
100006391	1003.1	FA Creelha	L'Arche	30/09/2023	£40,898.25	£40,898.25
100006393	1003.3	FA David's House (was Restalrig)	L'Arche	30/09/2023	£104,814.78	£104,814.78
100006392	1033.2	FA Skein	L'Arche	30/09/2023	£40,898.25	£40,898.25
100003737	680.8.1	FA Stenhouse	Leonard Cheshire	30/09/2023	£91,712.94	£91,712.94
100004950	813.2	FA Upper Gray Street	Loretto Care	30/09/2023	£40,898.25	£40,898.25
100004950	813.4	FA Ardmillan	Loretto Care	30/09/2023	£40,898.25	£40,898.25
100004950	813.5	FA Lauriston Park	Loretto Care	30/09/2023	£40,898.25	£40,898.25
100010409	805.2	FA Rathbone Place	Mears Care	30/09/2023	£40,898.25	£40,898.25
100010408	805.1	FA Ratho	Mears Care	30/09/2023	£63,926.10	£63,926.10
100005746	909	FA Downfield	Penumbra	30/09/2023	£40,898.25	£40,898.25
100014971	1294	Gilmore Place (Base C&S)	Penumbra	30/09/2023	£40,898.25	£40,898.25

100010302	1116	Longstone (Base C&S)	Real Life Options -	30/09/2023	£127,852.20	£127,852.20
100003833	861	FA Lundie House	Redcroft Care Services (LIN Life Is Normal)	30/09/2023	£36,354.00	£36,354.00
100004762	66	FA Paisley Drive	Redwoods Caring Foundation -	30/09/2023	£40,898.25	£40,898.25
100005728	910	FA St Clair Street	Richmond Fellowship	30/09/2023	£144,905.00	£144,905.00
100005727	910	FA Nicholfield Service	Richmond Fellowship	30/09/2023	£144,905.00	£144,905.00
100004775	73.2	FA Maude Close Kirkliston	Share	30/09/2023	£40,898.25	£40,898.25
100004775	73.3	FA Niddrie Farm Grove & Dunlaw Wynd	Share	30/09/2023	£230,957.40	£230,957.40
100004775	73.1	FA St Nicholas	Share	30/09/2023	£40,898.25	£40,898.25
100005730	924.1	FA Bryce Avenue	The Action Group	30/09/2023	£36,354.00	£36,354.00
100005730	924.2	FA Cameron Crescent	The Action Group	30/09/2023	£36,354.00	£36,354.00
100005730	924.5	FA Lochend	The Action Group	30/09/2023	£36,354.00	£36,354.00
100005730	924.6	FA - Tressilian	The Action Group	30/09/2023	£36,354.00	£36,354.00
100005093	808	FA Westfield	Thistle Foundation	30/09/2023	£40,863.88	£40,863.88
100011165	1286	Croft an Righ	Viewpoint Housing Association	30/09/2023	£13,461.99	£13,461.99
100010393	75.1	FA Albert Street	Visualise	30/09/2023	£72,343.00	£72,343.00
100010393	75	FA Restalrig	Visualise	30/09/2023	£72,343.00	£72,343.00
100005725	914.1	FA East Craigs	With You (Places for People)	30/09/2023	£65,601.45	£65,601.45

100005725	914.2	FA Peffer	With You (Places for People)	30/09/2023	£40,898.25	£40,898.25
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