

Policy and Sustainability Committee

10am, Tuesday 21 March 2023

Health and Social Care Contracts

Executive/routine
Wards
Council Commitments

1. Recommendations

1.1 It is recommended that the Policy and Sustainability Committee note the Health and Social Care Partnership (H&SCP) response to the motion raised by Councillor Miller as detailed below:

Calls for a report to Policy and Sustainability Committee in March detailing social care contracts, with details of the procurement procedures and decision-making process for each contract:

- a) Which has been procured or extended during the last 12 months.
- b) Currently going through any stage of procurement, extension or alteration.
- c) Which is expected to begin procurement, or may require extension, or alteration within the next 12 months.

Judith Proctor

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Report

Health & Social Care Contracts

2. Executive Summary

- 2.1 This report contains the H&SCP response to Councillor Miller's request for further information on social care contracts.

3. Background

- 3.1 At full Council on Thursday 2 February, Councillor Miller raised a motion relating to care home contracts. Part 4 of this motion *'calls for a report detailing social care contracts, with details of the procurement procedures and decision-making process for each contract:*
- a) *Which has been procured or extended during the last 12 months.*
 - b) *Currently going through any stage of procurement, extension or alteration*
 - c) *Which is expected to begin procurement, or may require extension, or alteration within the next 12 months'.*
- 3.2 In part 5 of the motion Councillor Miller also *'requests that the Chief Executive reviews and considers process improvements it can make regarding the use of urgency powers and provide a briefing to elected members on improvements to be introduced'.*
- 3.3 This report responds to the points raised above by outlining the routine procurement process undertaken for social care contracts with the information requested on individual procurements included in appendices 1 and 2.

4. Main report

- 4.1 The H&SCP identifies procurement requirements by monitoring contracts already in place as well as discussing with council officers where external contracts are required to meet the demand of services in place or upcoming aspirations. The resultant procurement pipeline is overseen by the H&SCP's Procurement Board.
- 4.2 In line with the Contract Standing Orders, requirements in excess of £25K are typically contracted by the following process;

- A Procurement Requirement Form (PRF) is issued to Commercial and Procurement Services from H&SCP to request that procurement specialist resource is allocated. PRFs are signed off at a monthly Procurement Board to ensure budget is available for the requirement and the H&SCP is supportive of the identified need.
- Commissioning Officers in H&SCP undertake co-production with stakeholders to determine the full scope of the requirement in a specification.
- On receipt of the specification, the procurement specialist assigned to the requirement works with commissioning colleagues to produce a Procurement Strategy which is presented to the Procurement Board for approval of the approach proposed.
- Once approval is given, the tender documentation is finalised, alongside further engagement as appropriate, and issued to the market for completion. Tender returns are evaluated by officers within H&SCP.
- Contract award recommendations are made within the scheme of delegation and in line with Contract Standing orders.

4.3 On occasion, the Contract standing orders which expect competition to take place as set out within public sector legislation may be waived in line with exclusions permitted under the Public Contracts Scotland Regulations (2015) or the Reform Act 2014 and statutory guidance for health and social care services.

4.4 In response to the motion, appendix 1 details the contracts procured or extended in the last 12 months (addressing point a in the motion) and appendix 2 shows the current commissioning and procurement exercises underway (answering points b and c). This is based on our existing procurement pipeline. As such it will not include any future requirements identified through ongoing horizon scanning.

5. Next Steps

5.1 The Chief Executive has commissioned a review of the process relating to the use of urgency powers.

5.2 In order to undertake a process review of the urgency procedures, it is anticipated that the following steps should be undertaken:

- Establishing for clarity when urgency is used and the reasons where it has been used in the past year;
- Establishing which Council officers and Councillors should be part of an active review of the process;
- Clarifying with Councillors what their expectation on the use of urgency is. For example; does ambiguity exist within the guidelines, is the interpretation of the guidelines the same for Councillors as it is for Officers?
- Establishing if the urgency process needs changed and potential solutions to change the process. For example; is there a way Officers can provide earlier insight of when requirements may need urgency approval? Should Officers

conduct a lessons learned process after each use of urgency to minimise use in the future?

- Producing a briefing for consideration and implementing any process change needed

It is anticipated that the results of the review should be presented to the next meeting of the Policy and Sustainability Committee.

6. Financial impact

- 6.1 There are no financial impacts arising from this report. Each contract awarded will have been through a governance process which assesses the financial impact prior to award.

7. Stakeholder/Community Impact

- 7.1 The Procurement, and commissioning exercises listed in the appendix have been co-produced with service users, providers and other relevant stakeholders.

8. Background reading/external references

[Preparing to Transition towards a National Care Service for Scotland SPPN 7/2021](#)

9. Appendices

Appendix 1 Social Care contracts awarded in the last 12 months

Appendix 2 Social care commissioning and procurement pipeline

SOCIAL CARE CONTRACTS AWARDED IN LAST 12 MONTHS

Contract Reference	Contract Name	Annual Value	Supplier Name	Procurement Process
CT2259D	Accommodation for people who have complex needs including a mental health diagnosis (Firhill)	£42,533	Volunteer Centre Edinburgh	Waiver
CT0983	Adult Counselling And Psychological Therapies	£661,833	Edinburgh and Lothian Council on Alcohol	Waiver
HS0165	Agency staff for people with learning disabilities	£45,000	Clinical 24 Staffing Ltd	
CT2849	Aids for Daily Living	£4,300,000	Nottingham Rehab Ltd t/a NRS Healthcare	
CT2307	Care and Repair	£255,665	Care and Repair	Extension
HS0159	Care Homes Agency Staff	£50,000	Newcross Healthcare Solutions Limited	Waiver
HS0161	Care Homes Agency Staff	£1,051,839	H1 Healthcare Group Limited	Waiver
HS0164	Care Package	£45,820	Easter Inch Limited t/a T&T Healthcare Solutions	
HS0167	Complex care for adults with Learning Disabilities, highly complex needs and challenging behaviours	£30,000	Scottish Nursing Guild	Waiver
HS0168	Contingency to allow continuation of essential services in the event of power failure	£63,000	Aggreko UK Ltd	
HS0134	EADP Hubs	£95,000	Change Grow	Extension
HS0135	EADP Hubs	£95,000	Turniong Point	Extension
CT2833	Edinburgh Day Opportunities for People Diagnosed with Young Onset Dementia	£233,315	Alzheimer	Extension
CT2310	Edinburgh Dementia Post Diagnostic Support Service	£225,000	Alzheimer	Extension
HS0166	Flooring for new build flats	£9,955	Forth Furnishings Limited	
CT0559	Framework for Day Opportunities	£216,711	Eric Liddle Centre	Extension
CT0559		£353,890	Libertus Services	
CT0559		£173,987	Drylaw Rainbow Club Day Centre	
CT0559		£115,485	With You Limited	
CT0559		£353,167	Lifecare (Edinburgh) Limited	
CT0559		£130,358	Milan Senior Welfare Organisation Ltd	
CT0559		£111,740	Lochend Neighbourhood Centre	
CT0559		£325,219	North Edinburgh Dementia Care	
CT0559		£179,140	Oxgangs Care	
CT0559		£152,544	Corstorphine Dementia Project Limited	
CT0559		£112,288	Prestonfield Neighbourhood Project	

CT0559		£178,297	Queensferry Churches' Care in the Community	
CT0559		£64,518	The Open Door Edinburgh	
CT2833		£282,509	Caring in Craigmiller	
1194	Independent Advocacy Services	£530,000	Advocard	Extension
CT0173		£250,000	Partnes in Advocacy	
HS0153	Individualised respite support	£6,000	Autism Initiatives UK	
HS0154	Individualised respite support	£40,000	Leonard Cheshire Disability	
HS0156	Individualised respite support	£15,000	Moving Music	
HS0157	Individualised respite support	£20,000	Wiston Lodge	
HS0158	Individualised respite support	£7,000	Upward Mobility Ltd	
HSC001402	Interim Care Places at Cairdean House Care Home	£420,857	Cairdean House	Extension
CT1166	Joint Carers Strategy Performance Evaluation	£52,300	Matter of Focus Ltd	
ESPO 2421 Mini Comp CT1029	Laundry Machines for ATEC24	£6,132	JLA Total Care Ltd	
48	LCiL Information Service	£308,371	Lothian Centre for Inclusive Living (LCiL)	Extension
CT1084	Mobile Phones and Peripherals	£122,707	Academia Ltd	
CT1084	Mobile Phones and Peripherals	£2,135	Probrand Ltd	Waiver
CT1084	Mobile Phones and Peripherals	£965	Vohkus Limited	
CT1084	Mobile Phones and Peripherals	£306,258	Kingsfield Computer Products Limited	
HS0163	Ongoing maintenance and support for life critical nurse call system	£23,030	Legrand Electric Ltd	
CT0887	Overnight Adult Responder Service	£861,791	Framework - see Supplier Contract Line	
36	Overnight support	£40,898	Enable	Extension
66		£40,898	Redwoods Caring Foundation -	
73.1		£40,898	Share	
73.2		£40,898	Share	
73.3		£230,957	Share	
75		£72,343	Visualise	
75.1		£72,343	Visualise	
805.1		£63,926	Mears Care	
805.2		£40,898	Mears Care	
808		£40,864	Thistle Foundation	
813.2		£40,898	Loretto Care	
813.4		£40,898	Loretto Care	
813.5		£40,898	Loretto Care	

861	£36,354	Redcroft Care Services (LIN Life Is Normal)
863	£525,078	Blackwood Housing Association
877.2	£142,037	Community Integrated Care
877.4	£71,018	Community Integrated Care
877.5	£40,898	Community Integrated Care
877.6	£40,898	Community Integrated Care
877.7	£111,917	Community Integrated Care
877.9	£40,898	Community Integrated Care
909	£40,898	Penumbra
910	£144,905	Richmond Fellowship
910	£144,905	Richmond Fellowship
914.1	£65,601	With You (Places for People)
914.2	£40,898	With You (Places for People)
915	£71,036	CrossReach
919.1	£148,728	Ark Housing Association
919.2	£36,354	Ark Housing Association
919.3	£36,354	Ark Housing Association
919.4	£148,728	Ark Housing Association
919.5	£36,354	Ark Housing Association
924.1	£36,354	The Action Group
924.2	£36,354	The Action Group
924.5	£36,354	The Action Group
924.6	£36,354	The Action Group
937.1	£75,373	Autism Initiatives
937.2	£116,271	Autism Initiatives
937.3	£40,898	Autism Initiatives
937.4	£40,898	Autism Initiatives
937.5	£82,353	Autism Initiatives
937.7	£25,298	Autism Initiatives
937.8	£29,068	Autism Initiatives
941.1	£36,354	Carr Gomm
941.2	£36,354	Carr Gomm
941.3	£36,354	Carr Gomm
941.4	£36,354	Carr Gomm
941.5	£36,354	Carr Gomm
941.6	£36,354	Carr Gomm

941.8		£36,354	Carr Gomm	
1003.1		£40,898	L'Arche	
1003.3		£104,815	L'Arche	
1033.2		£40,898	L'Arche	
1116		£127,852	Real Life Options -	
1286		£13,462	Viewpoint Housing Association	
1289		£60,298	Autism Initiatives	
1294		£40,898	Penumbra	
680.8.1		£91,713	Leonard Cheshire	
CT0996		£58,013	Edinburgh Cyrenians	
CT0378	Payroll Support Service Framework Agreement	£94,094	Fife Business Centre, Lothian Centre for Inclusive Living, Accountability	Extension
169	Penumbra - Edinburgh Crisis Centre	£413,000	Penumbra	Extension
HSC001401	Provision of 19 Interim Care Places at Elsie Inglis Nursing Home	£1,586,229	Holyrood Care (Edinburgh) Ltd	Extension
HS0160	Purchase of Furniture for Care Home	£10,764	Spearhead	
HS0155	Respite support services	£20,000	Ocean Serviced Apartments Ltd	
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Ailsa Care Services Ltd.	Tender
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Allied & Clinical Recruitments Limited	Tender
SXL1721	Social Care Agency Workers Framework Agreement	See FA	ASA International Ltd	Tender
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Caring Hearts Recruitment Ltd	Tender
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Florence Staffing Ltd	Waiver
SXL1721	Social Care Agency Workers Framework Agreement	See FA	GSR Nursing Ltd	Waiver
SXL1721	Social Care Agency Workers Framework Agreement	See FA	H1 Healthcare Group Limited	Waiver
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Mitchell & Murdoch Care Ltd	Waiver
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Newcross Healthcare Solutions Limited	Waiver
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Red Sector Recruitment Ltd	Waiver
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Reed Specialist Recruitment	Waiver
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Search Consultancy Ltd	Tender
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Service Care Solutions	Waiver
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Seven Resourcing Limited	Tender
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Staffscanner Ltd	Tender
SXL1721	Social Care Agency Workers Framework Agreement	See FA	Tripod Partners Ltd	Tender
CT2835	South West (Canalside) Older People's Day Opportunities	£243,210	Libertus Services	Tender
HS0152	Specialist face to face suicide prevention training	£10,000	L.O.M Training	Tender
HS0150	Specialist online suicide prevention training	£7,366	Storm Skills Training CIC	Tender
CT2903	Supply and Delivery of Community Meals	£18,000	Apetito Ltd	Waiver

CT9709	Support for Families where Children and Young People are Affected by Parental Substance Use	£378,943	Circle	Extension
SXL3117	Technology Enabled Care	£120,000	SPIE	Extension
ATEC24/001	Telecare Call Monitoring Service	£345,000	London Borough of Newham	
39	Third Sector Infrastructure Support Services	£223,461	Edinburgh Voluntary Organisations Council (EVOC)	Extension
CT0876	Thrive – A Place to Live: Provision of Visiting Support and Supported Living Services for People with Complex Mental Health Needs	See FA	Carr Gomm Scotland Ltd	Tender
CT0876	Thrive – A Place to Live: Provision of Visiting Support and Supported Living Services for People with Complex Mental Health Needs	See FA	Enable Scotland	Tender
CT0876	Thrive – A Place to Live: Provision of Visiting Support and Supported Living Services for People with Complex Mental Health Needs	See FA	Hillcrest Futures	Tender
CT0876	Thrive – A Place to Live: Provision of Visiting Support and Supported Living Services for People with Complex Mental Health Needs	See FA	Lifeways Community Care Limited	Tender
CT0876	Thrive – A Place to Live: Provision of Visiting Support and Supported Living Services for People with Complex Mental Health Needs	See FA	Link Living Ltd	Tender
CT0876	Thrive – A Place to Live: Provision of Visiting Support and Supported Living Services for People with Complex Mental Health Needs	See FA	Loretto Care T/A Wheatley Care	Tender
CT0876	Thrive – A Place to Live: Provision of Visiting Support and Supported Living Services for People with Complex Mental Health Needs	See FA	Penumbra	Tender
CT0876	Thrive – A Place to Live: Provision of Visiting Support and Supported Living Services for People with Complex Mental Health Needs	See FA	Scottish Association for Mental Health	Tender
CT0876	Thrive – A Place to Live: Provision of Visiting Support and Supported Living Services for People with Complex Mental Health Needs	See FA	Richmond Fellowship Scotland	Tender
CT0876	Thrive – A Place to Live: Provision of Visiting Support and Supported Living Services for People with Complex Mental Health Needs	See FA	Tweed Lodge t/a Voyage Care	Tender
CT0876	Thrive – A Place to Live: Provision of Visiting Support and Supported Living Services for People with Complex Mental Health Needs	See FA	With You Limited	Tender
CT0876	Thrive – A Place to Live: Provision of Visiting Support and Supported Living Services for People with Complex Mental Health Needs	See FA	Cyrenians	Tender
HS0169	Trauma Cleaning Service	£30,000	Star Staff Solutions Ltd	Waiver
HS0170	Trauma Cleaning Service	£30,000	Orbis Protect Ltd	Waiver
HS0171	Trauma Cleaning Service	£10,000	VPS (UK) Limited	Waiver
HS0151	Volunteer service and provision of Volunteers	£170,132	Volunteer Centre Edinburgh	
CT2492 Mini Comp HP/0396/21-22	Westburn External Fabric (Phase 3)	£1,122,939	A C Whyte and Co Ltd	

SOCIAL CARE COMMISSIONING AND PROCUREMENT PIPELINE

Opportunity Name	Process Stage	Approval Route	Contract Value over full term
One Edinburgh - Home Based Support re-design FPS.	2 - Develop Proposal	F&R Committee	TBC
ISF Framework to support Home based Support Services	2 - Develop Proposal	F&R Committee	£ 46,400,000
Support to People Diagnosed with Young Onset Dementia	3 - Approve Proposal	Executive Director	£ 880,000
Dementia Post Diagnostic Support	2 - Develop Proposal	Executive Director	£ 1,261,480.00
Day Opportunities for Older People	2 - Develop Proposal	Executive Director	£ 3,000,000.00
House Cleans (HSCP)	4 - Implement Project	Executive Director	£ 910,000
Neurorehabilitation Services	2 - Develop Proposal	Executive Director	£ 110,000
Nursing support for adults with Huntington's Disease	4 - Implement Project	Executive Director	£ 212,242
One Stop Shop for autistic people	0 - Provisional	Executive Director	£ 125,000
Payroll Support Services Framework Agreement	1 - Identify Opportunity or Need	Executive Director	£ 650,000
Tweed Lodge Care home provision for adults with complex learning disabilities	2 - Develop Proposal	F&R Committee	£ 3,795,000.00
Peer Support	2 - Develop Proposal	Executive Director	£ 250,000.00
Trauma Cleaning Service	0 - Provisional	Executive Director	£ 100,000
Independent Advocacy Services	4 - Implement Project	F&R Committee - January	£ 4,000,000
Care and Repair	4 - Implement Project	F&R Committee	£ 2,045,320

Contract Reference	Contract Name	Annual Value	Supplier Name	Intended Route to market
HS0153	Individualised respite support	£6,000	Autism Initiatives UK	Waiver
ESPO 24 Mini Comp CT2373	Rental and Maintenance of Laundry Equipment at Ferry lee Care Home	£6,100	JLA Ltd	Tender
ESPO 24 Mini Comp CT2680	Rental and Maintenance of Laundry Equipment at Jewel House Care Home	£6,739	JLA Ltd	Tender
HS0158	Individualised respite support	£7,000	Upward Mobility Ltd	Waiver
HS0171	Trauma Cleaning Service	£10,000	VPS (UK) Limited	Procurement process underway
HS0156	Individualised respite support	£15,000	Moving Music	Waiver
HS0155	Individualised respite support	£20,000	Ocean Serviced Apartments Ltd	Waiver
HS0157	Individualised respite support	£20,000	Wiston Lodge	Waiver
HS0167	Complex care for adults with Learning Disabilities, highly complex needs and challenging behaviours	£30,000	Scottish Nursing Guild	Waiver
HS0169	Trauma Cleaning Service	£30,000	Star Staff Solutions Ltd	Procurement process underway
HS0170	Trauma Cleaning Service	£30,000	Orbis Protect Ltd	Procurement process underway
HS0146	Customised packaging for carriage of refurbished and specialist care equipment	£35,000	Ferrari Packaging Ltd	Potential Waiver for one year
HS0154	Individualised respite support	£40,000	Leonard Cheshire Disability	Waiver
HS0142	Huntington's Disease Support provided by the NHS	£42,448	Scottish Huntingtons Association	Potential Direct award after market test
HS0165	Agency staff for people with learning disabilities	£45,000	Clinical 24 Staffing Ltd	Lapse to be absorbed into SXL Agency Agreement
CT2640	Lot 2 Eye Clinic Support Service	£56,326	Visibility Scotland	Extension to be utilised in contract
HS0168	Contingency to allow continuation of essential services in the event of power failure	£63,000	Aggreko UK Ltd	Procurement process underway, will be tendered
HS0123	Essential Care Home Support	£183,696	Scottish Care	Waiver
CT2640	Lot 3 Specialist social work service for deaf people, with BSL interpretation/translation duty service & Lot 4 Specialist deaf equipment service for deaf people: Deaf BSL users, hard of hearing people, deafened people and deafblind people	£205,943	Deaf Action	Extension to be utilised in contract
CT2640	Lot 1 Visual impairment rehabilitation and mobility service, equipment provision and retention of statutory Certificate of Vision Impairment Register	£206,984	The Royal Blind Asylum & School	Extension to be utilised in contract
CT2833	Edinburgh Day Opportunities For People Diagnosed With Young Onset Dementia	£233,315	Alzheimer Scotland-Action on Dementia	Potential Direct award after market test
CT2835	South West (Canalside) Older People's Day Opportunities	£243,210	Libertus Services	Procurement process underway, will be tendered
ATEC24/001	Telecare Call Monitoring Service	£345,000	London Borough of Newham	Procurement process underway, will be tendered

CT2640	Adult Sensory Impairment Services	£469,253	Framework - see Supplier Contract Line	Extension to be utilised in contract
CT2849	Aids for Daily Living	£4,300,000	Nottingham Rehab Ltd t/a NRS Healthcare	Extension to be utilised in contract, PRF requested to commence a tender